

Buyer Interview Worksheet

Name _____ Spouse: _____

Address _____

City _____ State _____ Zip _____

Telephone (Day) _____ (Evening) _____

Financial:

1. Amount Available to Invest _____
2. Other Sources _____
3. Minimum Monthly Income Requirement _____
4. Anticipated Possession Date _____
5. Size of Family _____
6. Spouse Involvement _____
7. How Long Have You Been Looking _____
8. Ability to Act Quickly _____

Background:

9. Previous Business Ownership _____
10. Type of Business Preferred _____
11. Previous Employment _____
12. Business Objectives _____
13. Education _____
14. Business Previously Considered _____
15. Do You Possess Any of the Following Skills?

Mechanical

Administration

Finance

Other: _____

Sales

16. Will You Consider any of the Following?

Retail

Services

Food and/or Beverage

Liquor

Franchise

Other: _____

Dry Cleaning/Laundry

21. What Locations or Areas Will You Consider? _____

Completed by (Name of Sales Associate): _____